

Webinar on

Cost Analysis In Purchasing

Learning Objectives

- Discussion of Variable or Direct Cost, Discussion of Fixed or Indirect Costs*
- Common Primary Indirect Cost Pools and Typical Costs Found in Each*
- Determination of Direct Material and Labor, Indirect Cost Rate Formula*
- Apply Variable & Fixed Cost to Quantity, Fair and Reasonable Profit*

This webinar maintaining a competitive position and even survival will depend on the organization's ability to use all of the continuous improvement strategies which have been developed to reduce cost across the entire supply chain for the life of the product or service.

PRESENTED BY:

Robi Bendorf, CPSM, MCIPS, C.P.M., M.ED, has over 40 years of purchasing and sales experience, involving domestic and international activities for a broad range of manufacturing and service businesses. As President of Bendorf & Associates, he has extensive experience in consulting & training. He is the contributor of articles published in Purchasing Today and Inside Supply Management. Robi was selected as ISM's National Person of the Year in both Global Resources and Education/Learning.

On-Demand Webinar

Duration : 60 Minutes

Price: \$200

Webinar Description

Managing and reducing cost continues to be one of the primary focal points of business and governments today. In many organizations, more than half of the total revenue is spent on goods and services—everything from raw material to overnight mail.

Maintaining a competitive position and even survival will depend on the organization's ability to use all of the continuous improvement strategies which have been developed to reduce cost across the entire supply chain for the life of the product or service. Fundamental to developing and implementing these strategies is knowledge of Cost Analysis.

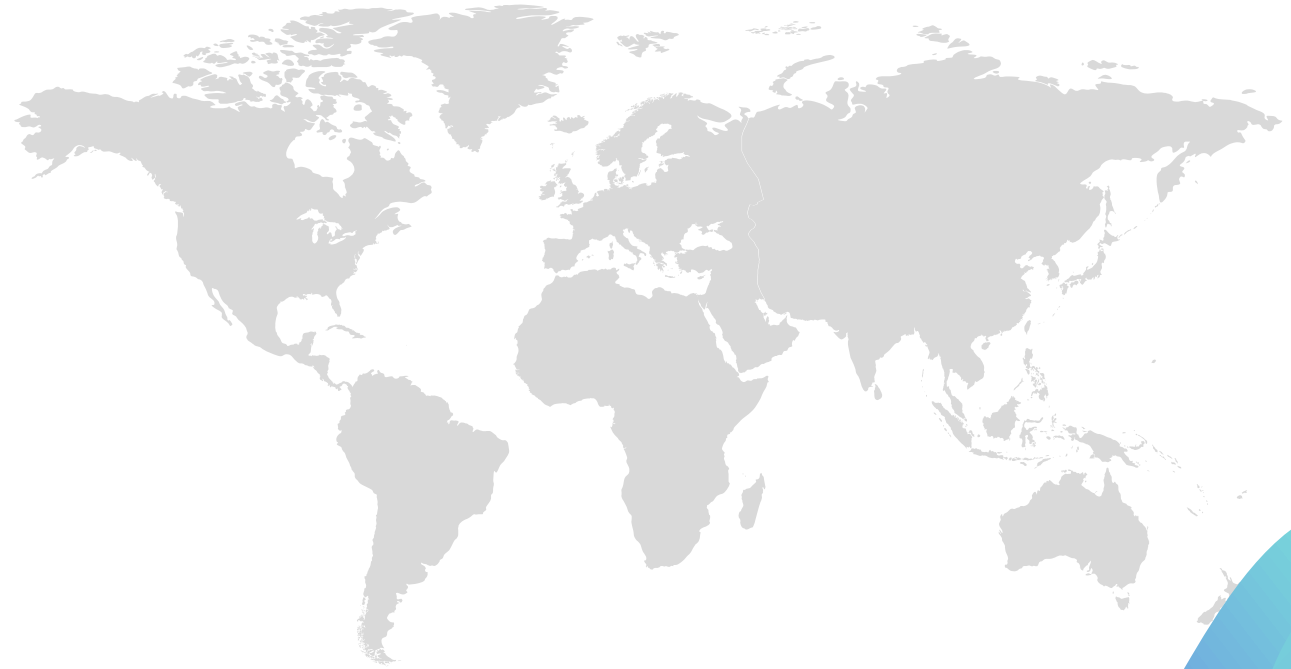
Upon completion of this seminar, participants will know:

- The Difference Between Price And Cost Analysis
- How to win in negotiations by understanding the elements of Cost
- The criteria for determining a reasonable profit
- Development Of "Should Cost"



Who Should Attend ?

*Managers and professionals in:
Purchasing, Procurement, Contracts and
Those involved in operations, engineering,
maintenance, quality, projects, finance, and
other company activities that expose them
to suppliers/contractors and buying
activities for production, maintenance,
equipment, indirect, services, and other
outside purchased requirements.*



To register please visit:

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